

## Message Text

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63

ACTION NEA-10

INFO OCT-01 ISO-00 AS-01 CIAE-00 COME-00 EB-07 INR-07

LAB-04 NSAE-00 PA-02 SIL-01 PRS-01 USIE-00 INRE-00

SSO-00 NEAE-00 /034 W

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O 171928Z NOV 75

FM USINT BAGHDAD

TO SECSTATE WASHDC NIACT IMMEDIATE 2557

AMEMBASSY CAIRO NIACT IMMEDIATE

AMEMBASSY TEHRAN NIACT IMMEDIATE

UNCLAS BAGHDAD 1186

PLEASE PASS TO MISSION DIRECTOR THERON RICE

E.O. 11652: N/A

TAGS: BTRA, IZ

SUBJECT: TENNESSEE STATE TRADE MISSION

REF: CAIRO 11617 (NOTAL)

1. WITH NO WORD OF EXPLANATION AS OF 1430 HRS LOCAL TIME MONDAY NOVEMBER 17, MISSION HAD STILL NOT ARRIVED BAGHDAD FROM CAIRO. LAST NIGHT DALIA TRAVEL AND TOURISM COMPANY REPRESENTATIVE, MET MIDNIGHT FLIGHT FROM AMMAN (REFTEL). NEXT LIKELY ARRIVAL TIME BAGHDAD WILL BE AROUND 2000 THIS EVENING ON DELAYED IRAQI FLT 002 (SHUTTLE FROM BAGHDAD TO CAIRO AND BACK) WHICH HAD BEEN SCHEDULED TO ARRIVE HERE AROUND 1400 HRS. FYI: MISSION HAD ASKED FOR USINT BRIEFING AT 0900 AND RECEPTION AT 1930. AT THIS POINT MISSION HAS NO RPT NO HOTEL RESERVATIONS IN BAGHDAD. DALIA AND USINT STAFF SPENT CONSIDERABLE TIME YESTERDAY AFTER OFFICE HOURS VAINLY ATTEMPTING FIND HOTEL SPACE.

2. MR. E. WILLIAMSON OF COMBUSTION ENGINEERING CORPORATION, TELEPHONED USINT MORNING OF 17TH TO SAY HE HAD JUST ARRIVED FROM ATHENS AND WAS SUPPOSED TO JOIN MISSION IN BAGHDAD AND PROCEED WITH IT TO TEHRAN EVENING OF 19TH. HE WAS UNDERSTAND-  
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ABLY DISTURBED THAT MISSION NOT ON THE HORIZON.

3. DR. ABDALLAH ISA, MISSION LIAISON MAN FOR IRAQ, VISITED USINT THIS MORNING AND WAS AGHAST TO FIND THAT HE WOULD HAVE TO CANCEL NUMBER OF APPOINTMENTS HE HAD MADE WITH KEY GOVERNMENT OFFICIALS OF MINISTRIES OF PLANNING, INDUSTRY AND CONSTRUCTION.

4. ISA SAYS THAT HE HAS UNCOVERED IMPORTANT SALES LEADS FOR TWO MISSION MEMBERS:

A) JOE BROWNLEE OF BROWNLEE KESTERSON, INC.: \$85 MILLION LOW COST HOUSING COMPLEX FOR WORKERS IN BASRA. PROPOSAL MUST BE SUBMITTED TO MINISTRY OF WORKS AND HOUSING NO LATER THAN DECEMBER FIRST.

B) MARVIN PITTS, NIXON MACHINERY AND SUPPLY COMPANY: 30 GAS TURBINES (350KV). CALL FOR TENDERS WILL NOT BE PUBLISHED OFFICIALLY BEFORE NOVEMBER 25TH. ISA'S SOURCE ALLEGEDLY WILLING CONSIDER SOLE SOURCE PROCUREMENT IF DEAL CAN BE CLINCHED BEFORE NOVEMBER 25.

5. ISA STRONGLY URGES BROWNLEE AND PITTS COME TO BAGHDAD WITHOUT DELAY TO PURSUE THESE OPPORTUNITIES.

6. ACTION REQUESTED: CAIRO (IF MISSION HAS NOT YET LEFT); TEHRAN (IF MISSION HAS GONE THERE DAY EARLY); DEPARTMENT-- NEA/RA (IF MISSION HAS GONE BACK TO TENNESSEE): (A) PLEASE PASS THIS MESSAGE TO MISSION DIRECTOR THERON RICE. (B) DETERMINE WHETHER AND WHEN MISSION COMING BAGHDAD. (C) ADVISE WHETHER BROWNLEE AND PITTS PLAN COME TO BAGHDAD.  
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## Message Attributes

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